SHORT-TERM INSURANCE ACT 53 OF 1998

REGULATIONS UNDER THE SHORT-TERM INSURANCE ACT, 1998

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The Minister of Finance has under section 70 of the Short-term Insurance Act, 1998, made the regulations set out in the Schedule.

SCHEDULE

PART 1 INTERPRETATION

1.1 Definitions

PART 2 CALCULATION OF ADDITIONAL AMOUNTS OF ASSETS

<u>2.1</u> <u>2.2</u>

PART 3 LIMITATION ON ASSETS

3.1 Definitions

3.2 General limitation on assets

3.3 Assets of asset-holding intermediary

3.4 Liabilities of asset-holding intermediary

3.5 Deemed assets

3.6 Futures contracts

3.7 Option contracts

3.8 Other derivatives

TABLE

PART 4 AUTHORISATION OF AND REQUIREMENTS FOR COLLECTION OF PREMIUMS BY INTERMEDIARIES 4.1 Authorisation

4.2 Requirements relating to receiving premiums

4.3 Requirements in respect of payment to short-term insurers

4.34 Returns by authorised persons

PART 5 REMUNERATION

PART 5A

LIMITATION ON REMUNERATION FOR SERVICES AS INTERMEDIARY

5.1 General limitations

- 5.2 Time and payment of commission
- 5.3 Maximum commission payable
- 5.4 Reversal of commission
- 5.5 Commission when short-term-policy comprises combination of policies

PART 5B LIMITATION ON REMUNERATION FOR BINDER FUNCTIONS

- 5.6 Application of this Part 5B, and definitions
- 5.7 General principles for determining remuneration for binder functions
- 5.8 Remuneration that may be offered or provided to a binder holder
- 5.9 Participation by a binder holder in profits attributable to the policies referred to in a

binder agreement

PART 5C

NOTIFICATION OF CERTAIN ARRANGEMENTS WITH INDEPENDENT INTERMEDIARIES OR REPRESENTATIVES

- 5.10 Definitions
- 5.11 Notification of certain arrangements with independent intermediaries or representatives

PART 6 BINDER AGREEMENTS

- 6.1 Definitions and interpretation
- 6.2 Requirements, limitations and prohibitions relating to binder holders
- 6.2A Governance and oversight requirements
- 6.3 Requirements, limitations and prohibitions relating to binder agreements
- 6.4
- 6.5 Exemption
- 6.6 Reporting requirements
- 6.7

PART 7

CONTRACTS IDENTIFIED AS ACCIDENT AND HEALTH POLICIES UNDER SECTION 70(2A)(a) OF THE ACT

- 7.1 Definitions and interpretation
- 7.2 Categories and types of contracts identified as accident and health policies
- 7.3 Limitations applicable to category 1, 2 and 3 contracts
- 7.4 Requirements applicable to all contracts referred to in the Table under regulation 7.2(1)
- 7.5 Marketing and disclosures requirements
- 7.6 Reporting requirements
- 7.7 Transitional arrangements

PART 8 TITLE AND COMMENCEMENT

- 8.1
- 8.2
- 8.3
- <u>8.4</u>

PART I INTERPRETATION

1.1 Definitions

In these regulations **"the Act"** means the Short-term Insurance Act, 1998, and any word or expression to which a meaning has been assigned in the Act shall have the meaning so assigned to it, and unless a different meaning is assigned elsewhere in these regulations-[Preamble substituted by GN 1439/2017 w.e.f. 1 January 2018]

"Companies Act" means the Companies Act, 2008 (Act No. 71 of 2008); [Definition of "Companies Act" inserted by GN 1439/2017 w.e.f. 1 January 2018]

"effective date" means <u>1 January 2018</u>the date referred to in regulation 8.2; [Definition of "effective date" inserted by GN 1439/2017 w.e.f. 1 January 2018]

Commented [IRFD1]: Moved to Part 8.

"independent intermediary" means a person, other than a representative, who renders services as intermediary-and includes a Lloyd's correspondent; [Definition of "independent intermediary" inserted by GN 1439/2017 w.e.f. 1 January 2018]

"Insurance Act" means the Insurance Act, 2018 (Act No. 18 of 2018);

"insurer" means a short-term insurer;

[Definition of "insurer" inserted by GN 1439/2017 w.e.f. 1 January 2018]

_(i)—"long-term policy" means a long-term policy as defined in the Long-term Insurance Act, 1998; (iv)

"microinsurer" has the meaning assigned to it in section 1 of the Insurance Act;

(ii) "Part" means the applicable Part of these regulations; (iii)

"policy" means a short-term policy; [Definition of "policy" inserted by GN 1439/2017 w.e.f. 1 January 2018]

"Policyholder Protection Rules" means the Policyholder Protection Rules made under section 55 of the Act;

[Definition of "Policyholder Protection Rules" inserted by GN 1439/2017 w.e.f. 1 January 2018]

"representative" means a natural person employed-

- (a) by or working for a<u>n</u> short term-insurer and receiving or entitled to receive remuneration; and
- (b) for the purpose of rendering services as intermediary in relation to the short-term policies entered into or to be entered into by the short-term-insurer only; [Definition of "representative" inserted by GN 1439/2017 w.e.f. 1 January 2018]

(iii)—"SAFEX"

[Definition of "SAFEX" deleted by GN 1439/2017 w.e.f. 1 January 2018]

(iv) "Schedule" means the applicable Schedule to the Act; (ii)

(v)—"section" means the applicable section of the Act. (i)

"services as intermediary" means any act performed by a person-

- (a) the result of which is that another person will or does or offers to enter into, vary or renew a short-term policy; or
- (b) with a view to-
 - (i) maintaining, servicing or otherwise dealing with;
 - (ii) collecting or accounting for premium payable under; or

(iii) receiving, submitting or processing claims under, a short-term-policy. [Definition of "services as intermediary" inserted by GN 1439/2017 w.e.f. 1 January 2018]

PART 2 CALCULATION OF ADDITIONAL AMOUNTS OF ASSETS **Commented [IRFD2]:** The term "Schedule" is only used in Regulation 3 which is being repealed so there is no need to define this term.

(SECTION 29(1))

2.1

2.2

[Part 2 deleted by GN 1439/2017 w.e.f. 1 January 2018]

PART 3 LIMITATION ON ASSETS (SECTION 30)

3.1 Definitions

For the purposes of this Part and section 30 and, unless the context otherwise indicates-

"asset-holding intermediary", in relation to a short-term insurer, means an undertaking, other than a company the shares of which are listed on a licensed stock exchange in the Republic-

- (a) which is a subsidiary of the short-term insurer or would be its subsidiary if that insurer were a company;
- (b) the management of the investments of which is under the *de facto* control of the short term insurer; and
- (c) which has assets which are regarded and dealt with, for all intents and purposes, as if they were the assets of the short term insurer;

"associated company" means a company

(a) which is an associate, as defined in section 25(5), of a short-term insurer;

(b) which exercises control, as defined in section 25(6), over a short-term insurer; or

(c) over which a short-term insurer exercises control as defined in section 25(6),

other than a company which is an asset-holding intermediary or a property company;

"eall option" means an option contract under which the holder of the option contract has the right but not an obligation, in accordance with the terms of the contract, to purchase (or to make a cash settlement in lieu thereof) the quantity of the underlying asset covered by the call option contract;

"convertible debenture" means a debenture which is convertible into equity shares of a company; **Commented [IRFD3]:** Part repealed as it relates to prudential matters.

"equity shares" in relation to a company, means shares, excluding any part thereof which, neither as respects dividends nor as respects capital, carries any right to participate beyond a specified amount in a distribution;

[Definition of "equity shares" substituted by GN 1439/2017 w.e.f. 1 January 2018]

"linked policy" means a long term policy in relation to which the liabilities of the longterm insurer are linked liabilities as defined in <u>section 33(2)</u> of the Long term Insurance Act, 1998;

"long position" means long position as defined in the rules of SAFEX;

"market value", in relation to an asset, means-

- (a) in the case of an asset which is listed on a licensed stock exchange and for which a price was quoted on that stock exchange on the date as at which the value is calculated, the price last so quoted;
- (b) in the case of an asset which is a long term policy, the amount which on any day would be payable to the policyholder upon the surrender of the policy on that day;
- (c) in any other case, the price which could have been obtained upon a sale of the asset between a willing buyer and a willing seller dealing at arm's length, as estimated by the short-term insurer, or by the Registrar if the Registrar is not satisfied with that estimate;

"multiple" means the futures contract's unit of trading in its description;

"n.e.s." means not elsewhere specified in this Part;

"net loans" means the positive amount (if any) by which the aggregate amount of loans made by a short-term insurer to its asset holding intermediary, exceeds the aggregate amount of loans made to it by that asset holding intermediary;

"property company" means a company-

(a) whose ownership of-

- (i) immovable property; or
- (ii) all of the shares in a company-
 - (aa) whose principal business consists of the ownership of immovable property; or
 - (bb) which exercises control, as defined in <u>section 25(6)</u>, over a company whose principal business consists of the ownership of immovable property; or

(iii) a linked policy, to the extent that the policy benefits thereunder are determined by reference to the value of immovable property,

constitutes, in the aggregate, 50 per cent or more of the market value of its assets;

(b) which derives 50 per cent or more of its income, in the aggregate, from-

(i) investments in immovable property;

- (ii) investments in another company which derives 50 per cent or more of its income from investments in immovable property; or
- (iii) a linked policy to the extent that the policy benefits thereunder are determined by reference to the value of immovable property; or
- (c) which exercises control, as defined in <u>section 25(6)</u>, over a company referred to in paragraph (a) or (b);

"put option" means an option contract under which the holder of the option contract has the right but not an obligation in accordance with the terms of the contract, to sell (or to make a cash settlement in lieu thereof) the quantity of the underlying asset covered by the put option contract;

"rules of SAFEX" means rules issued by SAFEX in terms of section 10(2)(b) read with section 17 of the Financial Markets Act, 2012 (Act No. 19 of 2012); [Definition of "rules of SAFEX" substituted by GN 1439/2017 w.e.f. 1 January 2018]

"SAFEX" means the South African Futures Exchange; [Definition of "SAFEX" inserted by GN 1436/2017 w.e.f. 1 January 2018]

"shares" include share stock;

"short position" means short position as defined in the rules of SAFEX.

3.2 General limitation on assets

For the purposes of <u>section 30(1)</u>, a short term insurer shall have assets of the kinds specified in <u>Schedule 1</u> having a market value which, when expressed as a percentage of the aggregate value of the liabilities of the short term insurer plus additional assets, does not exceed the percentage specified in column 2 of the Table to this Part in relation to the particular kinds of categories of assets specified in column 1 of that Table.

3.3 Assets of asset-holding intermediary

For the purposes of regulation 3.2, the assets of the kinds set out in <u>Schedule 1</u> of an assetholding intermediary of a short-term insurer, other than a claim thereof against that shortterm insurer, shall be deemed to be assets of the short-term insurer-

(a) in place of the net loans made by it to the asset holding intermediary, to the extent determined in accordance with the formula-



(b) in place of its shares, other than equity shares, in the asset holding intermediary, to the extent determined in accordance with the formula-



(c) in place of its equity shares in the asset holding intermediary, to the extent determined in accordance with the formula-



in which formulae-

- A represents the market value of each asset or kind or category of assets specified in column 1 of the Table to this Part of the asset holding intermediary;
- B represents the aggregate market value of all the assets of the asset holding intermediary;
- C represents the amount of any claim arising from any net loans to the assetholding intermediary;
- D represents the value of shares, other than equity shares, held by the short term insurer in the asset holding intermediary, plus or minus the amount to be apportioned to those shares by virtue of the excess or shortfall of the assets of the asset holding intermediary over its liabilities;
- E represents A minus the sum of the amounts determined in accordance with the formulae referred to in paragraphs (a) and (b);

- F represents the value of the equity shares held by the short-term insurer in the asset holding intermediary,
- G represents the aggregate value of all equity shares of the asset holding intermediary.

3.4 Liabilities of asset-holding intermediary

For the purposes of regulation 3.2, the liabilities of an asset holding intermediary of a short term insurer, other than a claim of the short term insurer against that asset holding intermediary, shall be deemed to be liabilities of the short term insurer to the extent determined in accordance with the formula-



in which formula-

- A represents the aggregate value of those liabilities, plus the value of those of the shares, other than equity shares, in the asset-holding intermediary concerned, which are not owned by the short term insurer concerned;
- B represents the value of the equity shares held by the short-term insurer in the assetholding intermediary;
- C represents the aggregate value of all equity shares of the asset-holding intermediary.

3.5 Deemed assets

For the purpose of regulation 3.2, there shall be deemed as assets of a short-term insurer, or, where appropriate, its asset-holding intermediary, in place of the market value of an asset thereof which is a linked policy, those assets of the particular kinds or categories specified in <u>Schedule 1</u> to the extent, in respect of each such particular kind or category, of an amount which bears the same proportion to the market value of the linked policy as each of those kinds or categories of assets by reference to the value of which the policy benefits are to be determined, is stated in terms of the policy (or, if not so stated, is estimated by the long-term insurer which is liable under the policy), bears to the total of all of the assets to which the policy is linked.

3.6 Futures contracts

(1) For the purposes of regulation 3.2, a futures contract shall be deemed to be the asset or kind of asset to which the futures contract relates. The exposure in consequence of concluding a futures contract shall be included in the calculation of the overall exposure to the particular asset or category of assets concerned, and the assets of the kind specified in item 1, 2, 16(5)(d) or 18 of the Table to <u>Schedule 1</u> shall be adjusted accordingly. The exposure arising from the use of a purchased futures contract (long position) shall be added, while assets of the kind specified in item 1, 2, 16(5)(d) or 18 of the Table to Schedule 1 shall be reduced, and the exposure arising from the use of a sold futures contract (short position) deducted from the particular assets or category of assets while the assets of the kind specified in item 1, 2, 16(5)(d) or 18 of the Table to Schedule 1 shall be reduced from the particular assets or category of assets while the assets of the kind specified in item 1, 2, 16(5)(d) or 18 of the Table to Schedule 1 shall be increased.

- (2) The balance of any margin deposit shall be deemed to be an asset of the kinds specified in items 2 and 16(5)(b) of the Table to <u>Schedule 1</u>.
- (3) For the purposes of this paragraph "exposure" means the number of contracts x multiple x current price, where the current price shall be the "mark to market" as defined in the rules of SAFEX on the reporting date.

3.7 Option contracts

- (1) For the purposes of regulation 3.2, an option contract shall be deemed to be the asset or kind of asset to which the option contract relates. The exposure in consequence of concluding an option contract shall be included in the calculation of the overall exposure to the particular asset or category of assets concerned and the assets of the kind specified in item 1, 2, 16(5)(d) or 18 of the Table to <u>Schedule 1</u> shall be adjusted accordingly. The exposure arising from the use of an option contract resulting in a positive holding shall be added to the particular asset or category of assets while assets of the kind specified in item 1, 2, 16(5)(d) or 18 of the Table to Schedule 1 shall be reduced. The exposure arising from the use of an option contract resulting in a negative holding, shall be deducted from the particular asset or category of assets while assets of the kind specified in item 1, 2, 16(5)(d) or 18 of the Table to Schedule 1 shall be increased. A positive holding constitutes a call option bought (long call) and a put option sold (short put), and a negative holding constitutes a call option sold (short call) and a put option bought (long put).
- (2) The balance of any margin shall be deemed to be an asset of the kinds specified in items 2 and 16(5)(b) of the Table to Schedule <u>1</u>.
- (3) For the purposes of this regulation "exposure" means the number of contracts x delta x the market value of the underlying asset or category of assets, where "delta" represents the change in the option contract premium associated with one percentage point move in the market price of the underlying asset.

3.8 Other derivatives

Any derivative in relation to which no basis for valuation has been provided in regulation 3.6 or 3.7 shall be-

(a) deemed to be the asset or kind of asset to which the derivative relates; and

(b) valued as determined by the Registrar.

TABLE CATECORIES OF ASSETS (RECULATION 3.2)

In this Table particular items or groups of items referred to in <u>Schedule 1</u>, or particular kinds of assets failing within the more general description of those categories in Schedule 1, are specified in column 1. The maximum permitted holding of those specified assets, calculated according to their market value and expressed as a percentage of the liabilities concerned, is specified in column 2.

Asset	Column 1	Column 2
limitation	Relevant Schedule 1 item	Percentage
number		
01.	Ex item 1:	
01.01	Krugerrand coins- in the aggregate	10
02.	Ex items 2 and 18:	
02.01	In the aggregate in respect of any one institution	20
02.02	In the aggregate in respect of margin deposits held with SAFEX	2,5
03.	Item 3:	
03.01	In the aggregate	20
04.	Ex item 6:	
04.01	In the aggregate in respect of any one body, council or	20
	institution	
05.	Item 7:	
05.01	In the aggregate	20
06.	Item 8:	
06.01	In the aggregate	20
07.	Item 9:	
07.01	In the aggregate	20
08.	Item 10:	
08.01	In the aggregate	20
09.	Item 11:	
09.01	In the aggregate	20
10.	Ex item 12:	
10.01	In the aggregate in respect of any one body corporate	20
11.	Item 13:	
11.01	In the aggregate	20
12.	Ex items 14, 16(1), (2), (3) and (4), 17, 19 and 20:	
12.01	Immovable property, units in a unit trust scheme in property	

	shares loops or mortages hands to an shares or departures	
	shares, loans or mortgage bonds to or shares or debentures	
	or depository receipts or linked units or loan stock issued by	
12.01.01	a property company; and linked policies linked thereto-	10
12.01.01	In the aggregate	10
12.01.02	In the aggregate in respect of any one property, or property	_
	development project or property company	5
13.	Ex item 15:	
13.01	Computer equipment- in the aggregate	5
13.02	Other assets- in the aggregate	2,5
14.	Ex items 16(1), (2) (3) and (4), 17 and 20(a):	
14.01	Shares, convertible debentures or depository receipts or	
	linked units or loan stock, issued by a body corporate, other	
	than an asset-holding intermediary, n.e.s., and units in a unit	
	trust scheme in securities other than property shares; and	
	linked policies linked thereto-	
14.01.01	In the aggregate	65
14.01.02	In the aggregate in respect of ordinary shares, convertible	
	debentures and depository receipts or linked units, issued by	
	a body corporate, other than an asset-holding intermediary,	
	n.e.s., and units in a unit trust scheme in securities other	
	than property shares; and linked policies linked thereto-	50
14.01.02.01	In the aggregate of those which are not listed on a licensed	
	stock exchange or financial market in the Republic or are	
	listed in the Development and Venture Capital Sectors of	
	such an exchange or market	2,5
14.01.02.02	In the aggregate of those which are listed on a licensed	
	stock exchange or financial market in the Republic,	
	otherwise than in the Development and Venture Capital	
	Sectors thereof, and which are issued by any one body	
	corporate which has a market capitalisation-	
14.01.02.02.01	not exceeding R2 000 million	5
14.01.02.02.02	exceeding R2 000 million	10
14.01.03	In the aggregate in respect of preference shares, other than	
	property shares, and linked policies thereto-	40
14.01.03.01	In the aggregate in respect of any one body corporate	2.5
15.	Ex items 16(1) and (2), 19 and 20(b) and (c):	-,0
15.01	Loans to, and claims against, or debentures, other than	
10.01	convertible debentures, issued by, associated companies - in	
	the aggregate	5
16.	Ex item 20(a):	-
16.01	Claims under long term policies other than linked policies-	
16.01.01	In the aggregate in respect of any one long term insurer	20
17.	Ex items 16(1) and (2), 19 and 20(b) and (c):	20
17.01		
17.01	Claims against individuals, and claims against, loans to or	
	debentures, other than convertible debentures, issued by,	

	bodies corporate, n.e.s	
17.01.01	In the aggregate	25
17.01.02	In the aggregate in respect of any one individual	0,25
17.01.02	In the aggregate in respect of any one body corporate	5
18.	Ex item 16(5):	5
18.01	Securities, shares, credit balances, deposits, units, margin	
10.01	deposits-	
18.01.01	In the aggregate	15
18.01.02	Ex item 16(5)(b):	
18.01.02.01	In the aggregate	15
18.01.03	Ex item 16(5)(d):	
18.01.03.01	In the aggregate in respect of margin deposits	2,5
18.01.04	Ex item 16(5)(a)(i):	
18.01.04.01	In the aggregate	15
18.01.05	Ex item 16(5)(a)(ii) and (c):	
18.01.05.01	In the aggregate	15
18.01.05.02	In the aggregate of shares, convertible debentures or	
	depository receipts or linked units or loan stock which are	
	listed in a regulated market in a country other than the	
	Republic which the Registrar has approved or are listed in	
	the Development or Venture Capital Sectors of a stock	
	exchange outside the Republic, which the Registrar has	
	approved, and which are issued by any one body corporate	
	incorporated outside the	2,5
	Republic; and linked policies linked thereto- in the	
10.01.05.00	aggregate	
18.01.05.03	In the aggregate of ordinary shares, convertible debentures	
	or depository receipts or linked units or loan stock which are	
	listed on a stock exchange outside the Republic, which the	
	Registrar has approved, and which are issued by any one	
	body corporate incorporated outside the Republic which has	
18.01.05.03.01	a market capitalisation; and linked policies linked thereto- not exceeding R2 000 million	5
18.01.05.03.02	exceeding R2 000 million	
<u>18.01.05.04</u>	In the aggregate of preference shares which are listed on a	10
10.01.03.04	stock exchange outside the Republic, which the Registrar	
	has approved, and which are issued by any one body	
	corporate incorporated outside the Republic which has a	
	market capitalisation-	
18.01.05.04.01	not exceeding R2 000 million	θ
18.01.05.04.01 18.01.05.04.02	exceeding R2 000 million	5
18.01.05.05	In the aggregate of securities, other than convertible	~
10.01.00.00	debentures or depository receipts or linked units or loan	
	stock, which are listed in a regulated market in a country	
	other than the Republic or on a stock exchange outside the	
	Republic, which the Registrar has approved, and which are	

	issued by any one body corporate incorporated outside the Republic; and linked policies linked thereto- in the aggregate in respect of any one body corporate	5
19.	Ex items 16(5)(d) and 18:	
19.01	In the aggregate in respect of margin deposits	2,5
20.	Ex items 14, 15, 16(1), (2), (3), (4) and (5)(a)(ii) and (c), 17, 19, 20 and 21:	
20.01	In the aggregate	70
21.	In respect of any one asset not subjected elsewhere in this	
	Table to a specific limitation	2,5

PART 4 AUTHORISATION OF AND REQUIREMENTS FOR COLLECTION OF PREMIUMS BY INTERMEDIARIES (SECTION 45)

4.1 Authorisation

- (1) A short term insurer may, subject to subregulation (2), in writing authorise an independent intermediary to receive, hold or in any other manner deal with premiums payable to it under short term policies
- (2) A person shall not be authorised, as contemplated in subregulation (1), unless that person has provided security, to the extent and in accordance with the requirements of this Part, in respect of his or her obligations in terms of regulation 4.3 by means of-
 - (a) a guarantee policy issued by a short-term insurer registered to do so in accordance with a guarantee facility created by short-term insurers generally for the purposes of providing such security; or
 - (b) a contract which, but for the fact that the undertaking concerned is given by a bank, would be a guarantee policy,

and under which policy benefits are to be provided in the event of the failure of that person to meet those obligations.

4.2 Requirements in respect of security

The security referred to in regulation 4.1(2) shall-

- (a) be in such form as prescribed by the Registrar;
- (b) be in favour of the South African Insurance Association (Association Incorporated under Section 21) or, if the Registrar so determines, in favour of the Registrar, for the

Commented [IRFD4]: Comments on transitional provisions relating to new requirements are requested.

benefit of all of the short term insurers with whose authority the premiums are received, held or in any other manner dealt under by the person concerned;

- (c) be provided, before any premium is received, held or in any other manner dealt with by the person concerned;
- (d) be provided, and renewed annually, in respect of each financial year of the person concerned:
- (e) subject to paragraph (f), be for an amount equal to-
 - (i) in the first two financial years in which the person concerned is authorised to receive, hold or in any other manner deal with premiums, 30 percent of a reasonable estimate of the total premiums which that person expects to receive in that financial year; and
 - (ii) in every other financial year of the person concerned, 30 percent of the total premiums actually received, held or in any other manner dealt with by that person in the previous financial year; and [Para. (c) substituted by GN R462/2008]
- (f) if the businesses of two or more independent intermediaries are amalgamated, be for an amount determined by reference to the total premiums received, held or in any other manner dealt with in the financial year concerned by the businesses so amalgamated,
- (g) Despite paragraph (e), the amount referred to in paragraph (e) may not be less that R100 000 and may not exceed the following maximum amounts in respect of a specific financial / calendar year:

Financial / Calendar year	Maximum amount of guarantee to be		
	provided		
1 April 2008 to 31 March 2009 / 2008/09	R 60 000 000		
1 April 2009 to 31 March 2010 / 2009/10	R 70 000 000		
1 April 2010 to 31 March 2011 / 20010/11	R 80 000 000		
1 April 2011 to 31 March 2012/ 2011/12	R 90 000 000		
1 April 2012 to 31 March 2013/ 2012/13	R 100 000 000		
[Para. (g) inserted by GN R462/2008]			

and, for the purposes of this regulation, if the person concerned does not have a particular period of 12 months which constitutes his or her financial year, the reference to a financial year shall be construed as a reference to a period of 12 months.

4.3 Requirements in respect of payment to short-term insurers

(1) A person authorised, as contemplated in regulation 4.1, shall, within a period of 15 days after the end of every month in which premiums are received, pay to the short-

term insurer concerned the total amount of those premiums received during that month reduced by the amount of-

- (a) any refund premiums then due and payable by such short term insurer to any policyholder or prospective policyholder represented by such person; and
- (b) any consideration payable to that person by the short term insurer for services as intermediary rendered in respect of the short term policies concerned,
- (2) If more than one person was so authorised by the short term insurer to receive premiums in relation to the same short term policy, the period between the receipt thereof from the insured or any person on his or her behalf and payment to the shortterm insurer shall not exceed the period contemplated in subregulation (1).
- (3) A short term insurer shall not authorise more than one person as contemplated in subregulation (2) to receive a premium in relation to the same policy if it is a policy forming part of personal lines business.

4.4 Returns by authorised persons

Every person authorised as contemplated in regulation 4.1 shall-

- (a) in respect of each period of 12 months referred to in regulation 4.2(c)(ii), furnish the person in whose favour the security is provided, with returns—
 - (i) in the medium and form prescribed by the Registrar;
 - (ii) containing information relating to each short term insurer concerned, of the premiums received after setting off any commission payable to that person for services as intermediary rendered during that period of 12 months;
 - (iii) within a period of three months after the end of each such period of 12 months; and
- (b) in respect of every month in respect of which the authority is in force, furnish the short-term insurer concerned with returns-

(ii) containing the information relating to the premiums received, the commission payable to that person and the amounts paid to the short term insurer; and

(iii) within a period of 15 days after the end of the month concerned.

4.1 Authorisation

⁽i) in the form required by that short-term insurer;

(1)	Any authorisation referred to in section 45 provided by an insurer to an independent	
(1)	intermediary to receive, hold or in any other manner deal with a premium payable	
	under a policy of that insurer must be in writing and must, amongst other things -	 Commented [IRFD5]: A revised version of the existing regulation 4.1.
	(a) specify the duration of the authorisation and the functions that may be performed under the authorisation;	
	(b) specify the commission payable by the insurer to the independent intermediary for services rendered under the authorisation:	
	(c) specify the level and standard of services that must be rendered in terms of the authorisation;	
	(d) specify the operational requirements that the independent intermediary must meet at all times to render services under the authorisation;	
	(e) provide for the type and frequency of reporting by the independent intermediary on the services rendered under the authorisation; and	
	(f) provide for the manner in and the means by which an insurer will monitor the independent intermediary's performance under and compliance with the authorisation.	Commented [IRFD6]: New requirement.
(2)	An independent intermediary may not delegate an authorisation that has been	
	granted to it in accordance with section 45.	 Commented [IRFD7]: New requirement.
(3)	An insurer may not authorise more than one independent intermediary to receive, hold or in any other manner deal with a premium in relation to the same policy if it is a policy forming part of personal lines business.	Commented [TDED0]. Existence in the second second
	a poncy forming part of personal lines business.	 Commented [IRFD8]: Existing requirement.
(4)	An insurer must, before it authorises an independent intermediary under section 45, and at all times thereafter, be satisfied that –	
	(a) the independent intermediary has the necessary operational ability to satisfactorily perform the functions or activities contemplated in the authorisation;	
	(b) such authorisation will not materially increase risk to the insurer; and	
	(c) such authorisation will not compromise the fair treatment of or continuous and satisfactory service to policyholders.	Commented [IRFD9]: New requirement.
(5)	An insurer must on an ongoing basis monitor whether an independent intermediary authorised under section 45 receives, holds or in any other manner deals with	
	premiums in accordance with the authorisation and in accordance with this Part.	 Commented [IRFD10]: New requirement.

(6)	An insurer must have appropriate contingency plans in place to address any	
	shortcomings in the intermediary's performance of the authorised functions that it	
	may identify through the monitoring contemplated in subregulation (5) or otherwise	
	become aware of.	Commented [IRFD11]: New requirement.
<u>4.2 R</u>	equirements relating to receiving premiums	
<u>(1)</u>	The payment of a premium to an independent intermediary authorised under section	
	45 to receive a premium is deemed to be a payment to the insurer under the policy concerned.	Commented [IRFD12]: This replaces section 54(4) of the STIA which will be repealed through Schedule 1 to the Insurance Act.
(2)	An independent intermediary who receives premiums must account for such	which while repeated through Schedule 1 to the insurance Act.
	premiums properly and promptly and open and maintain one or more separate bank	
	accounts designated for receiving and remitting premiums only.	Commented [IRFD13]: New requirement.
(3)	All premiums received by an independent intermediary –	
	(a) through electronic means must be received into a bank account referred to in subregulation (2); or	
	subregulation (2), or	
	(b) in cash must be deposited into a bank account referred to in subregulation (2)	
	within 2 business days after a premium is received.	Commented [IRFD14]: New requirement.
(4)	When an independent intermediary receives a premium in cash, that independent	
<u>x · /</u>	intermediary must as soon as reasonably practicable after receiving the premium	
	give to the payer a written receipt for the premium received containing the name,	
	address and telephone number of the recipient, the policy number and the name of	
	the insurer on whose behalf the premium is received.	Commented [IRFD15]: This replaces section 46 of the STIA which will be repealed through Schedule 1 to the Insurance Act.
(5)	A premium received or deposited into a bank account in accordance with	when while repeated through benedule 1 to the insulance rec.
(J)	subregulation (3) may only be transferred to the insurer for whom the premium is	
	intended and may not be utilised or transferred for any purpose other than remitting	
	the premium to the insurer concerned.	Commented [IRFD16]: New requirement.
(6)	An independent intermediary must within a period of 15 days after the end of every	
	month, pay to the insurer concerned the total amount of the premiums received during that month.	Commented [IRFD17]: Existing requirement.
		Commented [IKI DI7]. Existing requirement.
(7)	Despite subregulation (6), an independent intermediary may, subject to the insurer's	
	authorisation, prior to paying the total amount of the premiums received to the	
	insurer reduce that amount by the value of –	
	(a) any refund of premiums due and payable by the insurer to any policyholder or	
	prospective policyholder represented by such independent intermediary; and	
	(b) any consideration payable to that independent intermediary by the insurer for	
	rendering services as intermediary in respect of the policies concerned.	Commented [IRFD18]: Existing requirement.

(8) If more than one independent intermediary is authorised by an insurer to receive premiums in relation to the same policy, the period between the receipt thereof from the insured or any person on his or her behalf and payment to the insurer shall not exceed the period contemplated in subregulation (6).

4.3 Returns

(1) An independent intermediary who has been authorised under section 45 must in respect of every month in respect of which the authority is in force, furnish the insurer concerned with returns –

(a) in the form required by that insurer;

- (b) containing information relating to at least the premiums received, the commission payable to that intermediary and the amounts paid to the insurer; and
- (c) within a period of 15 days after the end of the month concerned.

PART 5 REMUNERATION (SECTION 48)

[Heading of Part 5 substituted by GN 1439/2017 w.e.f. 1 January 2018]

PART 5A

LIMITATION ON REMUNERATION FOR SERVICES AS INTERMEDIARY

[Heading of Part 5A inserted by GN 1439/2017 w.e.f. 1 January 2018]

5.1 General limitations

- No consideration shall directly or indirectly, be provided to, or accepted by or on behalf of, an independent intermediary for rendering services as intermediary, otherwise than by way of commission in monetary form. [Subr. (1) substituted by GN 1439/2017 w.e.f. 1 January 2018]
- (2) No commission shall be paid or accepted otherwise than subject to this Part.
- (3) Irrespective of how many persons render services as intermediary in relation to a policy, the total commission payable in respect of that policy shall not exceed the maximum amount payable in terms of regulation 5.3.

5.2 Time and payment of commission

Commission shall not be paid or accepted before the date on which the premium in respect of which it is payable has been paid to the short-term-insurer-or Lloyd's broker.

Commented [IRFD19]: Existing requirement.

Commented [IRFD20]: Existing requirement.

5.3 Maximum commission payable

- (1) No commission shall exceed, in respect of-
 - (a) a motor policy and a policy underwritten under the "Motor" class of non-life insurance business as set out in Table 2 of Schedule 2 of the Insurance Act, 12,5 per cent of the premium payable under the policy;
 - (b) a contract identified as an accident and health policy in category 1, 2 and 3 in the table under regulation 7.2(1) of the Regulations, the maximum commission specified in column two of the Scale below (in relation to the monthly premium band specified in column 1); and
 - (c) any other short-term-policy, 20 per cent of the premium payable under the policy-:

(d) Paragraphs (a), (b) and (c) do not apply to a policy underwritten by a microinsurer.

Monthly premium band	Maximum Commission Level
Column 1	Column 2
Above R1,200	5%
R601 to R1,200	10%
R300 to R600	15%
Less than R300	20%

[Reg. 5.3 substituted by GN 1582/2016 w.e.f. 1 April 2017]

5.4 Reversal of commission

If a premium or any part thereof is for any reason refunded by a<u>n</u> short-term-insurer-or Lloyd's broker, the commission payable in terms of this Part in respect of that premium, or the part of that premium, which is so refunded, shall be refunded, to the short-term-insurer by the person to whom it was paid.

5.5 Commission when short-term policy comprises combination of policies

(1) If a short term policy is a contract comprising a combination of any two or more of the short-term policies defined in section 1, the maximum commission payable shall be determined by aggregating the maximum payable in terms of this Part in respect of each of the separate kinds of policies comprising the combination by reference to the premium payable for each such policy, and if the premium attributable to each component is not specified in or ascertainable from the policy, the maximum shall not exceed that which would have been payable had the policy been the kind of policy to which the lowest maximum rate of commission applies.

(2) Despite sub-regulation (1), if a short-term policy is a contract comprising a combination of any two or more of the short-term policies defined in section 1 and one of the policies is an contract accident and health policy referred to in category 1, 2 or 3 in the table under regulation 7.2(1), the maximum commission payable shall be determined by aggregating the maximum payable in terms of this Part in respect of each of the separate kinds of policies comprising the combination by reference to the premium payable for each such policy, and if the premium attributable to each component is not specified in or ascertainable from the policy, the maximum commission payable for the whole of the policy shall not exceed the maximum commission allowable under Scale in Regulation 5.3(1).
[Reg. 5.5 substituted by GN 1582/2016 w.e.f. 1 April 2017]

PART 5B LIMITATION ON REMUNERATION FOR BINDER FUNCTIONS

5.6 Application of this Part 5B, and definitions

- (1) This Part 5B applies to remuneration provided by an insurer or any person on its behalf to a person for rendering a binder function.
- (2) In this Part 5B, unless the context indicates otherwise, any word or expression to which a meaning has been assigned in Part 6 has the meaning assigned to it in that Part, and-

"cell structure" <u>has the meaning assigned to it in section 1 of the Insurance</u> <u>Act.means an arrangement under which a person (cell owner)</u>

(a)______holds an equity participation in a specific class or type of shares of an insurer, which equity participation is administered end accounted for separately from other classes or types of shares;

(b) is entitled to a share of the profits and liable for a share of the losses as a result of the equity participation referred to in paragraph (a), linked to profits or losses generated by the Insurance business referred to in paragraph (c); and

(c) places insurance business with the insurer referred to in paragraph (a), which business is contractually ring fenced from the other insurance business of that insurer for as long as the insurer is not in winding up.

5.7 General principles for determining remuneration for binder functions

(1) When remuneration is provided by or on behalf of an insurer to any person for rendering a binder function-

- (a) such remuneration must be reasonable and commensurate with the actual cost of performing the binder function, taking into account the nature of the function and the resources, skills and competencies reasonably required to perform it;
- (b) the payment of such remuneration must not result in the person being remunerated more than once for performing a similar function on behalf of the insurer and/or policyholder;
- (c) any actual or potential conflicts between the interests of policyholders and the interests of the person receiving the remuneration must be effectively mitigated; and
- (d) the payment of such remuneration must not impede the delivery of fair outcomes to policyholders.

5.8 Remuneration that may be offered or provided to a binder holder

- (1) An insurer may pay a binder holder a fee for services rendered under a binder agreement, if the fee is consistent with the principles referred to in regulation 5.7(1).
- (2) Despite subregulation (1), an insurer must not without the prior approval of the Registrar referred to in subregulation (3) pay a binder holder a fee for services rendered under a binder agreement that exceeds the value listed in the Table below, reflected as a percentage of the aggregate of the total premiums payable by policyholders in respect of the policies to which the binder function relates, if that binder holder is-
 - (a) a non-mandated intermediary that is authorised to render "advice" as defined in the FAIS Act in respect of policies;
 - (b) a non-mandated intermediary that is an associate of another non-mandated intermediary that is authorised to render "advice" as defined in the FAIS Act in respect of policies.

BINDER FUNCTION		MAXIMUMY FEE PAYABLE
Enter into, vary or renew a policy - section 48A(1)(a) ("function (a)")	Function (a) only	3.5%
Determine the wording of a policy - section 48A(1)(b) ("function (b)") Determine premiums under a policy - section 48A(1)(c) ("function (c)")	Function (a) and one or more of functions (b) - (d)	5%
Determine the value of policy	One or more of functions	0%

Commented [IRFD21]: Note that all references to "Registrar" will change to "Authority" (which will be defined in the STIA).

benefits under a policy - section 48A(1)(d) ("function (d)")	(b) - (d) only	
Settle claims under a policy - section 48A(1)(e)		4%

- (3) The Registrar, subject to such conditions as the Registrar may impose, may on application from an insurer grant approval to the insurer to pay a binder holder a fee in excess of the fees referred to in subregulation (2) if the Registrar is satisfied that the fee is consistent with the principles referred to in regulation 5.7(1).
- (4) Any fee referred to under subregulation (1) payable to a non- mandated intermediary that may perform the service or function contemplated in section 48A(1)(e) of the Act under a binder agreement, may not constitute or be based on a percentage of the difference between an amount claimed or the maximum value of policy benefits payable under a policy and the policy benefits actually provided to a policyholder in settlement of a claim.
- (5) Any fee referred to under this regulation 5.8, payable to a non-mandated intermediary that is a binder holder, must be disclosed to a policyholder, which disclosure must be included in the disclosures contemplated under regulation 6.2(1)(g).

5.9 Participation by a binder holder in profits attributable to the policies referred to in a binder agreement

- (1) A non-mandated intermediary that is a binder holder, in respect of the services rendered under the binder agreement, may not directly or indirectly receive or be offered any share in the profits of the insurer attributable to the type or kind of policies referred to in the binder agreement.
- (2) Subregulation (1) does not prohibit a non-mandated intermediary that is a binder holder and entered into a cell structure with an insurer from receiving dividends in respect of shares held in that insurer as part of that cell structure.
- (3) An underwriting manager, in respect of the services rendered under the binder agreement, may share in the profits of the insurer attributable to the type or kind of policies referred to in the binder agreement.

[Part 5B inserted by GN 1439/2017 w.e.f. 1 January 2018. See Regulation 8.2 for the commencement of Regulation 5.8(2) and 5.8(3)]

PART 5C NOTIFICATION OF CERTAIN ARRANGEMENTS WITH INDEPENDENT INTERMEDIARIES OR REPRESENTATIVES

5.10 Definitions

In this Part 5C "binder function" has the meaning assigned to it in Part 6.; and

5.11 Notification of certain arrangements with independent intermediaries or representatives

An insurer must at least 30 days before entering into an arrangement to pay remuneration to an independent intermediary or representative for a service, function or activity which in the opinion of the insurer does not constitute services as intermediary or a binder function notify the Registrar in writing and in the format determined by the Registrar of the arrangement to be entered into.

[Part 5C inserted by GN 1439/2017 w.e.f. 1 January 2018]

PART 6 BINDER AGREEMENTS

6.1 Definitions and interpretation

In this Part 6, unless the context indicates otherwise-

"associate"

- (a) has the meaning assigned to it in the General Code of Conduct; and
- (b) in addition to paragraph (a), includes, in respect of a juristic person,-
 - (i) another juristic person that has a significant owner or member of its governing body that is also a significant owner or member of the governing body of the first mentioned juristic person; and
 - (ii) another juristic person that has a person as a significant owner or member of its governing body who is an associate (within the meaning of paragraph (a)) of a significant owner or member of the governing body of the first mentioned juristic person;
 - [Definition of "associate" substituted by GN 1439/2017 w.e.f. 1 January 2018]
- "binder agreement" means an agreement contemplated in section 48A of the Act; [Definition of "binder agreement" substituted by GN 1439/2017 w.e.f. 1 January 2018]

"binder function" means any of the functions contemplated in section 48A(1)(a) to (e) of the Act;

[Definition of "binder function" inserted by GN 1439/2017 w.e.f. 1 January 2018]

"binder holder" means a person with whom an insurer has concluded a binder agreement;

"commercial lines business" means short-term insurance business <u>other than in respect of</u> personal lines business which the policyholder is a juristic person; [Definition of "commercial lines business" substituted by GN 1439/2017 w.e.f. 1 January 2018]

Commented [IRFD22]: Personal lines business is defined in the STIA.

Commented [IRFD23]: Amended to align to the Insurance Act definition of commercial lines.

"enter into" means any act that results in an insurer becoming liable to provide policy benefits under a policy where the person performing the act may do so without the insurer becoming aware of the act until after the act has been performed;

"FAIS Act" means the Financial Advisory and Intermediary Services Act, 2002 (Act No. 37 of 2002);

[Definition of "FAIS Act" inserted by GN 1439/2017 w.e.f. 1 January 2018]

"General Code of Conduct" means the General Code of Conduct for Authorised Financial Services Providers and Representatives as published in Board Notice No. 80 of 2003, and amended from time to time, under section 15 of the FAIS Act; [Definition of "General Code of Conduct" inserted by GN 1436/2017 w.e.f. 1 January 2018]

"governing body" has the meaning assigned to it in section 1 of the Financial Sector Regulation Act, 2017 (Act No. 9 of 2017);means a person or body of persons, whether elected or not, that manages, controls, formulates the policy and strategy of the financial institution, directs its affairs or has the authority to exercise the powers and perform the functions of the financial institution, and includes-

(a)______ the general partners of an en commandite partnership or the partners of any other partnership;

(b)______the members of a close corporation;

(c)______the trustees of a trust; and

(d)______the board of directors of a company; [Definition of "governing body" inserted by GN 1439/2017 w.e.f. 1 January 2018]

"insurer" means a short-term insurer or Lloyd's-but excludes SASRIA as defined in section 1 and referred to in the Conversion of SASRIA Act, 1998 (Act 134 of 1998); [Definition of "insurer" substituted by GN 1439/2017 w.e.f. 1 January 2018]

"integration" means policy and policyholder data is in a format that is readily recognisable and capable of being meaningfully utilised immediately by the core insurance systems and applications of the insurer;

[Definition of "integration" inserted by GN 1436/2017 w.e.f. 1 January 2018]

"inter-related" has the meaning assigned to in section 1 of the Companies Act; [Definition of "inter-related" inserted by GN 1439/2017 w.e.f. 1 January 2018]

"juristic person" includes-

(a) a company, close corporation or co-operative incorporated or registered in terms of legislation whether In the Republic or elsewhere;

- (b) an association, partnership, club or other body of persons of whatever description, corporate or unincorporated; or
- (c) a trust or trust fund; [Definition of "juristic person" inserted by GN 1439/2017 w.e.f. 1 January 2018]

"mandated intermediary" means an independent intermediary that holds a written mandate from a potential policyholder or policyholder that authorises that intermediary, without having to obtain the prior approval of that potential policyholder or policyholder, to perform any act, including termination, in relation to a policy, that legally binds that potential policyholder or policyholder;

"non-mandated intermediary" means a representative or an independent intermediary, other than a mandated intermediary or an underwriting manager;

"policy" means a short-term policy other than a short-term reinsurance policy; [Definition of "policy" substituted by GN 1439/2017 w.e.f. 1 January 2018]

"qualifying stake" means in respect of a person that-

1

- (a) is a company, that another person, directly or indirectly, alone or together with a related or inter-related person-
 - (i) holds at least 15% of the issued shares of the first mentioned person;
 - (ii) has the ability to exercise or control the exercise of at least 15% of the voting rights attached to securities of the first mentioned person;
 - (iii) has the ability to dispose of or control the disposal of at least 15% of the first mentioned person's securities; or
 - (iv) holds rights in relation to the first mentioned person that, if exercised, would result in that other person, directly or indirectly, alone or together with a related or inter-related person-
 - (aa) holding at least 15% of the securities of the first mentioned person;
 - (bb) having the ability to exercise or control at least 15% of the voting rights attached to shares or other securities of the first mentioned person; or
 - (cc) having the ability to dispose of or direct the disposal of at least 15% of the first mentioned person's securities;
- (b) is a close corporation, that another person, directly or indirectly, alone or together with a related or inter-related person, holds at least 15% of the members' interests or controls, or has the right to control, at least 15% of members' votes in the close corporation;

Commented [IRFD24]: The STIA will define "short-term reinsurance policy", not "reinsurance policy".

- (c) is a trust, means that another person has, directly or indirectly, alone or together with a related or inter-related person-
 - the ability to exercise or control the exercise of at least 15% of the votes of the trustees;
 - (ii) the power to appoint at least 15% of the trustees; or
 - (iii) the power to appoint or change any beneficiaries of the trust; [Definition of "qualifying stake" inserted by GN 1439/2017 w.e.f. 1 January 2018]
- "related" has the meaning assigned to in section 1 of the Companies Act; [Definition of "related" inserted by GN 1439/2017 w.e.f. 1 January 2018]

"representative" has the meaning assigned in Part 1, but excludes an employee of an insurer;

[Definition of "representative" substituted by GN 1439/2017 w.e.f. 1 January 2018]

"renew" means any act that results in the renewal of an insurer's liability to provide policy benefits under a policy where the person performing the act may do so without the insurer becoming aware of the act until after the act has been performed;

"settle a claim" means any act that results in-

- (a) the acceptance of partial or full liability under a claim for policy benefits or a part thereof;
- (b) the determination of the liability of an insurer under a claim for policy benefits; or
- (c) the rejection of or refusal to pay a claim for policy benefits or a part thereof;

where the person performing the act may do so without the insurer becoming aware of the act until after the act has been performed;

"significant owner" means a person that, directly or indirectly, alone or together with a related or inter-related person, has the ability to control or influence materially the business or strategy of another person. A person has the ability referred to in that subsection if-

- (a) the person, directly or indirectly, alone or together with a related or inter-related person, has the power to appoint 15% of the members of the governing body of the other person;
- (b) the consent of the person, alone or together with a related or inter-related person, is required for the appointment of 15% of the members of a governing body of the other person; or

(c) the person, directly or indirectly, alone or together with a related or inter-related person, holds a qualifying stake in the other person; [Definition of "significant owner" inserted by GN 1439/2017 w.e.f. 1 January 2018]

"this Part" means this Part 6;

"transformation in the insurance sector" has the meaning assigned to it in section 1 of the Insurance Act:

"underwriting manager" means a person that

- (a) performs one or more binder function; and
- (b) if that person renders services as an intermediary as defined in Part 1 of the Regulations-
 - does not perform any act the result of which is that another person will or does or offers to enter into vary or renew a policy on behalf of an insurer, a potential policyholder or policyholder; and
 - (ii) renders those services (other than the services referred to in paragraph (i) above) to or on behalf of an insurer only; and
- (c) does not have any relationship with an insurer (including the secondment of that person's employees to an insurer or an associate of an insurer, the outsourcing of that person's infrastructure to an insurer or an associate of an insurer, or any similar arrangement) which may result in that person or its employees de facto, directly or indirectly, performing any act directed towards entering into, varying or renewing a policy on behalf of an insurer, potential policyholder or policyholder; and [Definition of "underwriting manager" substituted by GN 1439/2017 w.e.f. 1 January 2018]

"vary" means any act that results in the variation, termination, repudiation or denial of an insurer's liability to provide policy benefits under a policy where the person performing the act may do so without the insurer becoming aware of the act until after the act has been performed, and includes any act declaring a policy void.

6.2 Requirements, limitations and prohibitions relating to binder holders

- (1) An insurer, subject to subregulations (1A) to (4) and regulation 6.5, may have a binder agreement with one or more of the following persons only-
 - (a) a non-mandated intermediary; or
 - (b) an underwriting manager.
- (1A) An insurer may only enter into a binder agreement with a person referred to in subregulation (1) if the outsourcing of a binder function to that person-

Commented [IRFD25]: Inserted to inform the insertion of regulation 6.3(1)(qA).

- (a) is intended to promote the delivery of fair outcomes to customers;
- (b) would not result in a duplication of administrative efforts or costs for the insurer; and
- (c) would not impede the insurer's ability to on an ongoing basis identify, assess, manage and report on the risks of poor customer outcomes potentially arising from the manner in which the insurer conducts its business.
- (2) A non-mandated intermediary referred to under subregulation (1)(a) may not conduct any business with any mandated intermediary that is an associate of that nonmandated intermediary in relation to the same policy or policies of an insurer.
- (3) An underwriting manager referred to under subregulation (1)(b) may not conduct any business with a mandated or non-mandated intermediary, or a representative of a mandated or non-mandated intermediary that is an associate of that underwriting manager in relation to the same policy or policies of an insurer.
- (4)
- (a) An underwriting manager referred to under subregulation (1)(b) who is a binder holder of one insurer cannot also be a binder holder of other insurers in respect of the same class of policies defined in section 1 of the Act, unless all the relevant insurers have agreed thereto in writing.
- (b) Paragraph (a) does not apply if an underwriting manager enters into a binder agreement with an insurer during a termination period referred to in regulation 6.3(1)(s) in respect of a binder agreement with another insurer and that underwriting manager may not perform any binder functions on behalf of that other insurer during that termination period. [Reg. 6.2 substituted by GN 1439/2017 w.e.f. 1 January 2018]

6.2A Governance and oversight requirements

- (1) An insurer must before entering into a binder agreement and at all times thereafter-
 - (a) have the necessary resources and ability to exercise effective oversight over the binder holder on an ongoing basis, particularly in respect of identifying, assessing, managing and reporting on the risks of poor customer outcomes arising from conducting insurance business through binder agreements;
 - (b) satisfy itself of the adequacy of the binder holder's-
 - (i) governance, risk management and internal control framework, including the binder holder's ability to comply with applicable laws and the binder agreement; and

- (ii) fitness and propriety, including any specific technical expertise required to perform the function to which the binder agreement relate;
- (c) have documented controls in place to ensure the validity, accuracy, completeness and security of any information provided by the binder holder; and
- (d) have appropriate contingency plans in place to address any shortcomings it may identify that could lead to it not being satisfied as to the matters provided for in paragraph (b), including where the binder holder is unable to provide the insurer with the relevant data in the appropriate format.
- (2) An insurer must before entering into a binder agreement and at all times thereafter be satisfied that the binder holder has the operational ability to ensure integration between the information technology system of the insurer and the information technology system of the binder holder, which enables the insurer to have access to up-to-date, accurate and complete data held by the binder holder as and when requested by the insurer and as required in terms of the binder agreement and any other regulatory requirements relating to data management, including the requirements in the Policyholder Protection Rules;
- (3) An insurer must regularly review and, where appropriate, act upon the information received from the binder holder to assess the appropriateness and suitability of the functions being performed in terms of the binder arrangement in delivering fair outcomes to policyholders on an ongoing basis.

[Reg. 6.2A inserted by GN 1439/2017 w.e.f. 1 January 2018. See Regulation 8.2 for the commencement of Regulation 6.2A(2)]

6.3 Requirements, limitations and prohibitions relating to binder agreements

- (1) A binder agreement must, in addition to those matters provided for under section 48A(2)-
 - (a) specify if the binder holder is a non-mandated intermediary or an underwriting manager;
 - (b) specify the duration of the agreement;
 - (c) specify the level and standard of service that must be rendered to a policyholder, where relevant, and to the insurer;
 - (d) require that the binder holder at all times is fit and proper, and has appropriate governance, risk management, internal controls and information technology systems in place to render the services under the binder agreement;
 [Para. (d) substituted by GN 1439/2017 w.e.f. 1 January 2018]
 - (e) require that the binder holder comply with applicable laws;

- (f) specify the Rand value of the remuneration or consideration contemplated under Part 5B payable by the insurer to the binder holder or, if the Rand value is not fixed or determinable on entering into the agreement, the basis on which the remuneration or consideration payable will be calculated, in respect of each binder function performed under the binder agreement; [Para. (f) substituted by GN 1439/2017 w.e.f. 1 January 2018]
- (g) specify the disclosures that must be made and the information that must be provided to a policyholder, and the manner in which such disclosures or information must be made or provided when a binder holder-
 - (i) enters into, varies or renews a policy;
 - (ii) determines the wording of a policy;
 - (iii) determines premiums under a policy;
 - (iv) determines the value of policy benefits under a policy; or
 - (v) settles a claim under a policy;
- (h) provide for the type and frequency of reporting by the binder holder on the services rendered under the binder agreement;
- provide for the manner in and the means by which an insurer will monitor the binder holder's performance under and compliance with the binder agreement;
- provide for periodic performance reviews of the binder holder and the regular review of the binder agreement;
- (k) specify that the insurer has a right to access any data held by the binder holder as and when such data is requested by the insurer;
 [Para. (k) substituted by GN 1439/2017 w.e.f. 1 January 2018]
- (l) address confidentiality, privacy and the security of information of the insurer and policyholders;
- (m) address ownership of intellectual property;
- (n) specify that the binder holder must take the necessary steps to allow the Registrar access to its business and information in respect of the functions performed under the agreement;
- (o) include indemnity and liability provisions;

- (p) provide for the intervals, which may not be longer than 60 days, at which the binder holder will update policyholder and policy information in the records of the insurer, which information must, at least, enable the insurer to identify the policyholders, contact the policyholders and assess its liability under the policies;
- (p) require the binder holder to provide the insurer with access to up-to-date, accurate and complete data (in accordance with Regulation 6.2A(2)) on a daily basis to ensure that the insurer is able to comply with any regulatory requirements relating to data management, including any requirements provided for in the Policyholder Protection Rules;
 [Proposed amendment: Para. (p) to be substituted by GN 1439/2017 w.e.f. 1 January 2020]
- (q) set out any warranties or guarantees to be furnished and insurance to be secured by the binder holder in respect of its ability to fulfill its contractual obligations;
- (qA) must provide for mechanisms and measures that will assist the insurer in meeting procurement, enterprise and supplier development targets relating to the transformation in the insurance sector.
- (r) provide for a dispute resolution process;
- (s) provide for a termination period, irrespective of the circumstances under which the agreement is terminated (including the lapsing or non-renewal of the agreement), of at least 90 days, that will allow-
 - (i) the binder holder and insurer to comply with any legislative requirements relating to the policies referred to in the binder agreement; and
 - (ii) for the transfer or sharing of all electronic and paper-based records in respect of the policies referred to in the binder agreement, including the names and identity numbers of all policyholders, insured persons and beneficiaries; and
- (t) provide for business contingency processes, including the continuity of service if the binder holder is placed under curatorship, business rescue, becomes insolvent, is liquidated or is for any reason unable to continue to render the services in accordance with the binder agreement.
- (2) Sub-regulation does not prohibit a binder agreement from providing that an insurer may-
 - (a) limit or prevent a binder holder from performing certain or all binder functions during the termination period; or
 - (b) take reasonable measures to limit any risks it may be exposed to resulting from or associated with a binder agreement or its termination.

Commented [IRFD26]: Included to assist insurers in meeting transformation commitments.

- (a) A binder agreement may only provide for matters referred to in section 48A of the Act, this Part and matters incidental thereto, and may not regulate any other arrangement or relationship with the binder holder, irrespective of such other arrangement or relationship being dependent on the conclusion of a binder agreement or that the binder agreement is in addition to or consequential to such other arrangement or relationship.
- (b) A binder agreement may not prohibit an insurer from communicating directly with its policyholders or any independent intermediary.
- (4) A binder agreement concluded with a non-mandated intermediary, in addition to the matters provided for under sub-regulation (1), must limit the discretion of the binder holder in respect of-
 - (a) the maximum value of policy benefits that may be determined under each policy or the maximum value of any claim that may be settled by the binder holder under the policies to which the binder agreement relates;
 - (b) the risk factors that must be considered by the binder holder when entering into, varying or renewing a policy or determining the value of policy benefits under a policy; and
 - (c) other parameters in accordance with which the binder holder must render the services provided for in the binder agreement.
- (5) A binder agreement concluded with a non-mandated intermediary may not authorise the binder holder to-
 - (a) refuse to renew a policy;
 - (b) reject or refuse to pay a claim for policy benefits or a part thereof;
 - (c) terminate, repudiate or deny an insurer's liability to provide policy benefits under a policy; or
 - (d) declare a policy void.
- (6) An insurer must promptly take reasonable steps to rectify any non-adherence to a binder agreement.
 [Subr. (6) inserted by GN 1439/2017 w.e.f. 1 January 2018]
- (7) An insurer must retain a copy of a binder agreement for a period of at least 5 years from the date on which a binder agreement is terminated. [Subr. (7) inserted by GN 1439/2017 w.e.f. 1 January 2018]

(3)

6.4

[Reg. 6.4 deleted by GN 1439/2017 w.e.f. 1 January 2018]

6.5 Exemption

- (1) Despite regulation 6.2(1), -
 - (a) an insurer may conclude a hold-covered binder agreement with a mandated intermediary or a non-mandated intermediary, if-
 - (i) that agreement provides for the entering into policies on an interim and limited-in-time basis only, and
 - (ii) the legal liability of the insurer under such policies lapses after a maximum period of 96 hours in respect of personal lines business and 30 days in respect of commercial lines business, unless the insurer, in respect of each policy, confirms its legal liability under that policy in writing prior to the expiry of such period; and
 - (iii) no fee for the services rendered under the hold-covered binder agreement is payable to the mandated intermediary or non-mandated intermediary by the insurer.
- (2) Despite regulation 6.2(2) or (3), the Registrar may on application from an insurer referred to in regulation 6.2(2) or (3) or an insurer that is the holding company or associate of more than one person referred to in regulation 6.2(2) or (3) exempt, subject to such conditions as the Registrar may impose, the insurer or such person from regulation 6.2(2) or (3), if the Registrar is satisfied that-
 - (a) any actual or potential conflict of interest is effectively mitigated;
 - (b) the delivery of fair outcomes to policyholders will not be impeded; and
 - (c) the person has the operational and financial capability to perform the binder function or to conduct such business.
- (3)
- (a) Regulation 6.3(1)(f) does not apply to a hold-covered binder agreement concluded under sub-regulation (1)(a).
- (b) For purposes of a hold-covered binder agreement, the timeframes referred to under regulations 6.3(1)(p) and (s) are 96 hours in respect of personal lines business and 30 days in respect of commercial lines business. [Reg. 6.5 substituted by GN 1439/2017 w.e.f. 1 January 2018]

6.6 Reporting requirements

- (1) An insurer must, at least 30 days before entering into a binder agreement, notify the Registrar in writing and in the format required by the Registrar of the proposed binder agreement.
- (2) An insurer must, at least 60 days before the expiry of the termination period referred to under regulation 6.3(1)(s), inform the Registrar in writing and in the format required by the Registrar-
 - (a) of the date on which the binder agreement will terminate;
 - of the reasons for the termination of the binder agreement; (b)
 - how the policies to which the binder agreement relates will be dealt with; (c)
 - how any legislative requirements relating to the termination of the binder (d) agreement or policies, if one or more policies to which the binder agreement relates will be terminated, will be complied with. [Reg. 6.6 substituted by GN 1439/2017 w.e.f. 1 January 2018]

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6.7
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PART 7 CONTRACTS IDENTIFIED AS ACCIDENT AND HEALTH POLICIES UNDER SECTION 70(2A)(a) OF THE ACT

7.1 **Definitions and interpretation**

In this Part 7, unless the context indicates otherwise-

"condition-specific waiting period" means a period in which a policyholder is not entitled to claim policy benefits under a policy in respect of a condition for which medical advice, diagnosis, care or treatment was recommended or received within a period of 12 months preceding the day on which the policy was entered into;

"general waiting period" means a period in which a policyholder is not entitled to claim any, or may only claim certain, policy benefits;

"hospitalisation" means any admission for a medical procedure or administration of a therapeutic or diagnostic medical intervention wherein a person is expected to stay overnight in a facility;

"insurer" means a short-term insurer or a Lloyd's underwriter;

"medical scheme" has the meaning assigned under section 1 of the Medical Schemes Act;

Commented [IRFD27]: In according with Schedule 3 of the Insurance Act this Part must be regarded as having been issued under section 69 of the Insurance Act (which provides for the making of "demarcation" regulations). The Prudential Authority will deal with interpretation and alignment

issues regarding the demarcation regulations through an interpretation ruling, if necessary.

[[]Reg.6.7 deleted by GN 1439/2017 w.e.f. 1 January 2018] [Part 6 substituted by GN R1076/2011]

"member" has the meaning assigned under section 1 of the Medical Schemes Act;

"policy" means a short-term policy;

"product line" in relation to a category and type of contract referred to in Regulation 7.2(1), means accident and health policies that have the same or closely related contractual terms offered or entered into by an insurer;

"relevant health service" has the meaning assigned under section 1 of the Medical Schemes Act;

"this Part" means this Part 7;

"underwritten on a group basis" means where the risks relating to a policy forming part of a product line are rated based on the characteristics of a group of people (other than characteristics that relate to or may result in specific health conditions) together as opposed to that of the individual to whom the policy relates.

7.2 Categories and types of contracts identified as accident and health policies

(1) The categories and types of contracts set out in the table below are identified as accident and health policies. A contract will only be an accident and health policy for purposes of this Part if it meets the contract description and requirements relating to policy benefits of a specific category and type of contract set out in the table below.

Category	Contract Type	Contract description	Requirements relating to policy benefits
1	Medical expense shortfall	A contract-	Policy benefits-
		(a) in terms of	(a) are one or more
		which a person, in return for a	sums of money; and
		premium, undertakes to provide policy benefits if a health event contemplated in the contract as a risk event occurs; and	(b) in aggregate, do not exceed R150 000,00 (one hundred and fifty thousand Rand) per insured person per annum.
		(b) the purpose of which is to cover	

TABLE

		the difference or a	
		part of the	
		difference between	
		the total costs or	
		expenses of a	
		relevant health	
		service and the	
		amount a person's	
		medical scheme	
		paid towards such	
		costs.	
2	Non-medical	A contract-	Policy benefits-
	expense cover as a		
	result of	(a) in terms of	(a) are a fixed some
	hospitalisation	which a person, in	sum of money per
		return for a	insured per day not
		premium,	exceeding R3
		undertakes to	000,00 (three
		provide policy	thousand Rand) or a
		benefits if a health	maximum lump sum
		event contemplated	amount of R20
		in the contract as a	000.00 (twenty
		risk event resulting	thousand Rand) per
		in hospitalisation	annum irrespective
		occurs; and	of the number of
			days in hospital;
		(b) the purpose of	
		which is to cover	(b) does not require
		non-medical	hospitalisation for a
		expenses associated	period of longer
		with hospitalisation.	than 3 days before
			they become
			payable;
			(a) an an it has a man
			(c) once it becomes payable, are
			calculated from day
			1 of hospitalisation; and
			anu
			(d) may not be paid
			or ceded to the
			provider of a health
			service.
3	HIV, Aids,	A contract-	-
	tuberculosis and		
	tabereurosis una	1	

	malaria testing and	(a) in terms of	
	treatment	which a person, in	
		return for a	
		premium,	
		undertakes to	
		provide policy	
		benefits if a health	
		event relating to	
		HIV, Aids,	
		tuberculosis or	
		malaria	
		(contemplated in the	
		contract risk event)	
		occurs; and	
		(b) the purpose of	
		which is to cover	
		expenses for testing	
		and treatment of	
		HIV, Aids,	
		tuberculosis or	
		malaria	
4	International travel	A contract-	-
	insurance		
		(a) in terms of	
		which a person, in	
		return for a	
		premium,	
		undertakes to	
		provide policy	
		provide policy benefits if a health	
		provide policy benefits if a health event contemplated	
		provide policy benefits if a health event contemplated in the contract as a	
		provide policy benefits if a health event contemplated	
		provide policy benefits if a health event contemplated in the contract as a risk occurs; and (b) the purpose of	
		provide policy benefits if a health event contemplated in the contract as a risk occurs; and	
		provide policy benefits if a health event contemplated in the contract as a risk occurs; and (b) the purpose of	
		provide policy benefits if a health event contemplated in the contract as a risk occurs; and (b) the purpose of which is to cover	
		provide policy benefits if a health event contemplated in the contract as a risk occurs; and (b) the purpose of which is to cover costs associated with a relevant health service while	
		provide policy benefits if a health event contemplated in the contract as a risk occurs; and (b) the purpose of which is to cover costs associated with a relevant health service while travelling in a	
		provide policy benefits if a health event contemplated in the contract as a risk occurs; and (b) the purpose of which is to cover costs associated with a relevant health service while	
		provide policy benefits if a health event contemplated in the contract as a risk occurs; and (b) the purpose of which is to cover costs associated with a relevant health service while travelling in a	
		provide policy benefits if a health event contemplated in the contract as a risk occurs; and (b) the purpose of which is to cover costs associated with a relevant health service while travelling in a country in which the insured persons are not	
		provide policy benefits if a health event contemplated in the contract as a risk occurs; and (b) the purpose of which is to cover costs associated with a relevant health service while travelling in a country in which the insured	

evacuation or		
transport	(a) in terms of which a person, in return for a premium, undertakes to provide policy benefits if a health event contemplated in the contract as a risk event occurs; and	
	(b) the purpose of which is to-	
	(i) cover the costs of or provide emergency evacuation or	
	transport to a medical treatment facility; or	
	(ii) cover the cost of emergency medical treatment	

(2) All amounts referred to in sub-regulation (1) escalate annually, from the effective date of this Part, by the Consumer Price Index (CPI) annual inflation rate published by Statistics South Africa (as defined in section 1 of the Statistics Act, 1999 (Act No. 6 of 1999)).

7.3 Limitations applicable to category 1, 2 and 3 contracts

Prohibition of policy benefits that fully or partially indemnifies against medical expenses under category 2.

(1) A contract referred to in category 2 in the table under regulation 7.2(1) may not provide policy benefits that are fully or partially related to indemnifying the policyholder against medical expenses incurred in respect of a relevant health service.

Underwritten on a group basis and non-discrimination

- (2) A contract referred to in category 1, 2 and 3 in the table under Regulation 7.2(1) must-
 - (a) be underwritten on a group basis; and
 - (b) not discriminate against a policyholder or potential policyholder on the basis of race, age, gender, marital status, ethnic or social origin, sexual orientation, pregnancy, disability, state of health or any similar grounds.
- (3) An insurer may not refuse to enter into a contract referred to in category 1, 2 and 3 with a potential policyholder unless where that potential policyholder has previously committed a fraudulent act related to insurance.
- (4) Despite sub-regulation (2)(b), an insurer may in respect of contracts referred to in category 1, 2 and 3 in the table under Regulation 7.2(1) require a policyholder that enters into a contract after a specific age to pay a higher premium than a policyholder that entered into the contract at a younger age, provided that the same higher premium is payable by all policyholders entering into a product line after a specific age.

Waiting periods

- (5) Despite sub-regulation (2), a contract referred to in category 1, 2 and 3 in the table under Regulation 7.2(1) may provide for a-
 - (a) general waiting period of up to 3 months; and
 - (b) condition-specific waiting period of up to 12 months,
- (6) An insurer may not impose a condition-specific waiting period on a policyholder's accident and health policy if that policyholder, for at least 90 days before entering into that accident and health policy with the insurer, had an accident and health policy with materially similar benefits and had completed the condition-specific waiting period in respect of that accident and health policy;
- (7) Where the condition-specific waiting period of a policyholder under a previous accident and health policy referred to in sub-regulation (6) had not expired at the time that that policyholder enters into a new accident and health policy with materially similar benefits, the insurer may only impose a waiting period for a period equalling the unexpired part of the waiting period in respect of that previous policy.

Variation of contracts

(8) For the purposes of this Part, the variation of a contract includes premium adjustments under a contract.

(9) Despite sub-regulation (2), a contract referred to in category 1, 2 and 3 in the table under Regulation 7.2(1) may be varied as a result of the health or claims experience of all policies forming part of a product line but may not be varied as a result of the health or claims experience of an individual policyholder.

Termination of contracts

- (10) A contract referred to in category 1, 2 and 3 in the table under Regulation 7,2(1) may be terminated by an insurer only if-
 - (a) the policyholder-
 - fails to pay (within the time allowed in the contract and subject to any legislative requirements) the premium under the contract;
 - (ii) submitted fraudulent claims; or
 - (iii) committed any fraudulent act; or
 - (b) the insurer will no longer be offering a specific product line as part of its shortterm insurance business and the insurer has given all of that product line policyholders 90-day notice before termination.
- (11) For the purposes of this Part, termination of a contract includes the non-renewal of a contract by an insurer.

7.4 Requirements applicable to all contracts referred to in the Table under regulation 7.2(1)

Contracts may not require medical scheme membership

(1) A contract referred to in categories 2 to 5 in the table under Regulation 7.2(1) may not provide that the policyholder or insured person must be a member of a medical scheme.

Information to be included in contract

- (2) A contract referred to in the table under Regulation 7.2(1) must in clear and easily understood language-
 - (a) state the premiums payable and the policy benefits to be provided under the policy;
 - (b) state the events in respect of which the policy benefits are to be provided and the circumstances (if any) in which those benefits are not to be provided; and

- (c) identify those representations made by or on behalf of the policyholder to the insurer which were regarded by that insurer-
 - (i) in respect of a contract referred to in category 1 to 3 in the table under Regulation 7.2(1), as having any relation or bearing to exclusions that apply under a condition-specific waiting period and reasons for differentiating premiums based on age; or
 - (ii) in respect of a contract referred to in category 4 or 5 in the table under Regulation 7.2(1), as being material to its assessment of the risks under the policy.

7.5 Marketing and disclosures requirements

- (1) Any marketing activity or marketing material in respect of a contract referred to in category 1, 2 and 3 in the table under regulation 7.2(1) must-
 - (a) not identify that contract by the term "medical", "hospital" or any derivative thereof, except-
 - (i) where using the term "medical" to describe a contract referred to in category 1 in the table under regulation 7.2(1), in which case the term must always be succeeded by the words "expense shortfall";
 - (ii) where using the term "hospitalisation" to describe a contract referred to in category 2 in the table under regulation 7.2(1), in which case the term must always be preceded by the words "non-medical expense cover as a result of"; or
 - (iii) where such terms are used in the contract itself to describe policy benefits;
 - (b) not in any manner create the perception that the contract-
 - (i) is a substitute for medical scheme membership; and
 - (ii) in the case of a contract referred to in category 2 in the table under regulation 7.2(1), indemnifies a policyholder against medical expenses incurred as a result of a relevant health service; and
 - (c) display the following statement in clear legible print in a prominent position: "This is not a medical scheme and the cover is not the same as that of a medical scheme. This policy is not a substitute for medical scheme membership.

7.6 Reporting requirements

- (1) An insurer must, at least 1 month prior to marketing or offering a new product line, submit to the Registrar and Registrar of Medical Schemes a summary of the benefits, terms and conditions and marketing material of the accident and health policy or policies forming part of the product line.
- (2) The Registrar may at any time request information on the benefits, terms, conditions and marketing material of a contract that, in the opinion of the Registrar or the Registrar of Medical Schemes, is or may be a contract referred to under regulation 7.2(1).
- (3) The Registrar of Medical Schemes may at any time advise the Registrar that the Registrar of Medical Schemes is of the opinion that the benefits, terms and conditions or marketing material relating to a contract under sub-regulation (1) or (2) is contrary to the objectives and purpose of the Medical Schemes Act and the principles referred to in sections 70(2A)(b)(i)(cc)(A) to (C) of the Act, and the reasons for this opinion.
- (4) The Registrar may at the Registrar's own accord or after due consideration of an opinion of the Registrar of Medical Schemes referred to under sub-regulation (3), by notice to an insurer, object to any of the benefits, terms and conditions and marketing material of an accident and health policy under sub-regulation (1) and (2), and instruct the insurer to-
 - (a) stop marketing the accident and health policy or policies;
 - (b) stop offering or renewing the accident and health policy or policies to the public and within 90-days of the date determined by the Registrar, terminate such accident and health policy or policies; or
 - (c) by a date determined by the Registrar, amend any of the benefits, terms and conditions and marketing material of an accident and health policy or policies in accordance with the requirements of the Registrar.

7.7 Transitional arrangements

(1) Contracts entered into before this Part took effect must comply with this Part by 1 January 2018.
 [Part 7 inserted by GN R1076/2011 and substitututed by GN 1582/2016 w.e.f. 1 April 2017]

PART 8 TITLE AND COMMENCEMENT

8.1 These regulations are called the Regulations under the Short-term Insurance Act, 1998.

8.2 The amendments to the Regulations, subject to subregulation 8.3, take effect on 1 January 2 July 2018.

8.3 Despite regulation 8.2, the <u>following amendments made to the Regulations through</u> <u>Government Notice 1439 as published in Government Gazette 41334 on 15 December 2017 take</u> <u>effect as follows</u>-

- (a) insertion of subregulations (2) and (3) in regulation 5.8 in Part 5B takes effect-
 - (i) on the effective date for binder agreements entered into on or after the effective date;
 - (ii) for binder agreements entered into after 1 January 2017 but before the effective date, the earliest of-
 - (aa) 6 months after the effective date; or
 - (bb) the date on which any amendment to binder fees payable under such binder agreement is made;
 - (iii) for binder agreements entered into before 1 January 2017, the earliest of-
 - (aa) 12 months after the effective date; or
 - (bb) the date on which any amendment to binder fees payable under such binder agreement is made;
- (b) insertion of subregulation (2) in regulation 6.2A in Part 6 takes effect 24 months after the effective date; and
- (c) amendment to paragraph (p) in subregulation (1) in regulation 6.3 in Part 6 takes effect 24 months after the effective date.
- **8.4** For purposes of regulation 8.3 "effective date" means 1 January 2018.

[Part 8 inserted by GN 1582/2016 and substituted by GN 1439/2017 w.e.f. 1 January 2018]